

NAB AGRIBUSINESS BEEF PRODUCTION WORKSHOP

Presented by Team Te Mania

**Monday, 23 July, 2007 and
Tuesday, 24 July, 2007**

Deakin Management Centre
Pigdons Lane, Waurn Ponds
Geelong, Victoria 3220

www.teamtemania.com.au



ANIMAL HEALTH



NAB AGRIBUSINESS BEEF PRODUCTION WORKSHOP

Presented by Team Te Mania

MONDAY 23 JULY, 2007

11.00 am **Team Te Mania meeting** (Team Members only)
Chairman: Fiona Conroy, *Team member Knewleave, Queenscliff*

12 noon **Lunch** (All welcome)

1.00 pm **Benchmarking – Using production figures to make decisions**
Cam Nicholson, *Nicon Rural Services*
Cam has worked with many BeefCheque, Bestwool and farm management groups in South West Victoria. This work includes physical and financial benchmarking of the farming businesses, where he specialises in finding cost-effective ways of improving the weak links in the production system.

1.30 pm **Talking to animals**
Nic Kentish, *Low Stress Stockhandling*
A positive attitude to low stress stockhandling makes happier animals and happier stockmen – and it has economic benefits. Nic draws on his 25 years in agricultural farming and six years training and coaching farmers.

1.45 pm **Applying EBVs in commercial herds – Findings from MLA funded Producer Initiated Research and Development (PIRD)**
Wayne Upton, *BAppSc, MAppSc*
Animal Genetics Breeding Unit, UNE
Wayne Upton, expert in EBVs (Estimated Breeding Values), will explain the predictability of using Breedplan-recorded sires on non-recorded herds.

2.00 pm **Raising and feeding heifers for maximum production**
Charlie Culley, *BRurSci, Managing Director, Keenan Pty Ltd*
Charlie has specialised in production and feeding systems for cattle and sheep during his six years with Keenan. The company provides a measured, results-based production system to improve key factors effecting the efficiency of beef production. The aim of the system is to increase the utilisation of the on-farm resource base to improve returns.

2.30 pm **Afternoon Tea**

3.15 pm **Small Group Workshops**
(4 x 20 minutes)

1. **NAB supporting Agribusiness**
John Brown, *Regional Manager, NAB Agribusiness*
Mal Dumesny, *NAB Agribusiness Warrnambool manager*
2. **Preparing a worming program, Pestivirus**
Dr Enoch Bergman, **Neale McKay**,
Daniel Thompson, *Pfizer Animal Health*
3. **Maximising AI results**
David Plant, *Southern Cross Genetics*, and
James McCormack, *Te Mania Angus*
4. **Making benchmarking work for you**
Cam Nicholson, *Nicon Rural Services*
5. **Enjoy being with your animals**
Nic Kentish, *Low Stress Stockhandling*
6. **Improving carcase quality and structure in commercial herds**
Jim Green and **Liam Cardile**, *BeefXcell*
7. **Nutrition – feeding programs to reduce the cost per kg of liveweight gain**
Charlie Culley, *BRurSci, Keenan Pty Ltd*
8. **Team Te Mania questions answered**
Hamish McFarlane and **Tom Gubbins**,
Te Mania Angus
9. **The benefits of supplying cattle to CAAB**
Kate Brabin, *Supply Chain Officer, CAAB*
10. **Using EBVs and Selection Indexes**
Wayne Upton, *AGBU*, and
Andrew Gubbins, *Te Mania Angus*
11. **Showcase cattleyard data technology, featuring SuperKool software**
Rob Wyld, *BEng(Mech)Hons – Sapien Technology Pty Ltd*

5.00 pm **Team Te Mania Marketing Sub-Committee Meeting**

6.30 pm **Pre-dinner drinks**

7.30 pm **Dinner**
Three-course meal, featuring CAAB fillet steak

TUESDAY 24 JULY, 2007

7.00 am **Breakfast**

8.00 am **Team Te Mania Progeny Test group meeting**
Wayne Upton

8.30 am **What is Team Te Mania?**

Hamish McFarlane, *Te Mania Angus*
Co-Principal of Te Mania Angus, Hamish will explain the goals and objectives of Team Te Mania, and the scope of this national alliance, bringing cattle producers together using the same genetic pool, to market premium quality cattle under a strong and recognised brand.

Chairman: Rob Atkinson, *Team Member:* Balmaha, Wonthaggi

9.00 am **The 7 Habits of Highly Effective Heifers**

Dr David Beggs, *BVSc, MVS – Warrnambool Veterinary Clinic*
Coming from a stud and commercial Merino property in Glenthompson and graduating from Melbourne University, Dr Beggs completed a Master of Veterinary Studies in dairy medicine and management. Today he is working at the cutting edge in dairy and beef herd health and management through the Warrnambool Veterinary Clinic.

10.00 am **Herd Health – It's a National Issue**

Dr Enoch Bergman, *DVM, Colorado State University*
Pfizer Animal Health
Dr Bergman received his post-doctorate internship in cattle production and medicine, at Colorado State University in 2003. He then moved to WA to join Swans Veterinary Services. Dr Bergman is on the national advisory board for Bovine Viral Diarrhoea Virus and is an inaugural and active member of the Australian BVDV (Pestivirus) Technical Advisory Group, speaking nationally and internationally on the issue.

10.45 am **Morning Tea**

11.25 am **Applying technology to breeding**

Wayne Upton, *BAppSc, MAppSc,*
Animal Genetics Breeding Unit UNE
In his role at the University of New England's AGBU, Wayne is involved with research into communication strategies for Beef Cattle Breeding Technologies, Breedplan, Breedobject, real time ultrasound of live cattle for carcass traits, extension of Beef CRC results, training and accreditation of real time ultrasound operators.

Tom Gubbins, *Te Mania Angus*
A co-principal of Te Mania Angus, Tom has been a director of the Angus Society of Australia and Vice-Chairman of the Victorian Branch of the Angus Society, heading the Breed Development Steering Committee. Member of the MLA Breedplan Review Focus Group.

11.45 am **Team Te Mania Case Study**

Harry Youngman, *Ardgartan Pastoral Co, Branxholme*
After achieving a degree in banking and finance, followed by a brief stint at Westpac Corporate banking, Harry took up a career in agriculture. He has been at the cutting edge of management and now has 16 years experience in running extensive agribusiness ventures focusing on livestock production and forestry.

Harry also has 10 years running a private investment fund which has equities and properties as its core investments. He is a non executive director of Prudentia Investments Pty Ltd, a property-origination business with interests throughout eastern Australia.

12 noon **Paddock to Plate and Beyond the Gate**

Ed Blackadder, *Chairman, Certified Australian Angus Beef*
Ed Blackadder was one of the longest-serving chief executives of a financial institution in Australia, having been the managing director of Hambros Australia Ltd for more than 18 years until his retirement in 1995. Ed established the Australian merchant banking arm of Hambros Bank Ltd in 1977 and under his leadership it became the largest division of the bank outside London. After retiring from finance, Ed became enthusiastically involved in cattle breeding, establishing Wallaroy Angus stud and serving as chairman of Stanbroke, the world's largest pastoral company, in the lead-up to its sale by AMP. He was also chairman of Valley Beef Company Pty Ltd, and is currently chairman of CAAB.

12.40 pm **Lunch**

Chairman: Robert Mckay, *Team Member* Clunie, Romsey

2.00 pm **After the drought – Managing and improving run-down pastures**

Cam Nicholson, *Nicon Rural Services*
With more than 20 years dedicated to pasture production and grazing systems, Cam Nicholson consults widely in natural resource management and improving on-farm production systems. Cam is a Team Te Mania member with Fiona and David Conroy of Knewleave, on the Bellarine Peninsula.

2.40 pm **Team Te Mania Case study**

Susie Chisholm, *Gwalia, NSW*
Susie Chisholm's Gwalia cattle have established a reputation for outstanding feedlot performance and her females regularly top sales at Adelong, Wodonga and Gundagai.
The entire Gwalia herd of 600 breeders is Breedplan recorded on the Angus Commercial Register. Gwalia steers target the long-fed Japanese B3 market and sell to Rangers Valley and the CAAB program, where Gwalia cattle have received four CAAB awards for outstanding performance.

2.55 pm **The Global Outlook: Opportunities for the Premium Beef Market**

Skye Dixon, *BAGec (Hons), Agribusiness, Economist,*
National Australia Bank
Skye Dixon's primary role includes monitoring and forecasting market conditions and identifying the key risks and opportunities in the agribusiness sector. In 2004, she was selected as the NSW ambassador for young women and spent a year travelling extensively throughout NSW promoting the involvement of youth in rural Australia.

3.10 pm **Finish**

DEAKIN MANAGEMENT CENTRE

Located on 100 hectares of the Geelong Campus of Deakin University. The Deakin Management Centre was designed with the participant in mind, where open space and natural light enhance the live-in conference experience.

How to get there.

From Melbourne 70 minutes

From Melbourne CBD, take the West Gate Freeway (Princes Highway) and travel through Geelong to Waurn Ponds. Turn right at the Pigdons Road intersection, turn left into Deakin University (Entrance 1) and left at the first roundabout. Follow the signs to Deakin Management Centre. Melway map reference 464 G6. Please note there are a number of Deakin University campuses, so ensure your travel arrangements take you to the Deakin University, Waurn Ponds

WORKSHOP COST

Full Workshop:

Monday 23 and Tuesday July 24, 2007

\$220 Team members

\$242 non members

1 day Workshop:

Tuesday July 24, 2007

\$110 Team members

\$121 non members

*Accommodation at Deakin Management Centre \$145

*Payable to Deakin on departure

Registrations essential.

Contact Amanda McFarlane

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**TEAM
TE MANIA**

ESTABLISHED 1995

COMING EVENTS

TEAM TE MANIA BULL VIEWING DAY

21 JUNE 2007

Te Mania Angus, Colac, Victoria

Team members view semen sires and allocated lease sires, twice yearly. Discuss latest technology and cattle management.

TEAM TE MANIA FIELD DAY

FRIDAY 24 AUGUST 2007

MORTLAKE, VICTORIA -

Te Mania Angus cow herd

Meet the Te Mania Angus principals and consultants to discuss Team Te Mania. See the Te Mania Angus female herd, comprising 1600 stud and recipient females in one of the country's largest intensive breeding operations of Angus cattle. See latest cattleyard technology. Discuss the principles behind the herd and its unrelenting focus on objective assessment to achieve the highest possible structural correctness, fertility, meat quality, yield and temperament.

TEAM TE MANIA FIELD DAY

SATURDAY 25 AUGUST 2007

COLAC, VICTORIA

Te Mania Angus Bull herd

Visit Pardoo, where 600 bulls are run intensively on a picturesque and environmentally-friendly property in the Otway Ranges. View yearlings and two-year-old bulls, plus semen sires. Discuss management of the bull herd and the early weaning program.

TEAM TE MANIA ON-LINE COMMERCIAL

FEMALE SALE

FRIDAY 26 OCTOBER 2007

Auctions Plus

Feature sale of high quality commercial females by Te Mania Angus sires, or in calf to Te Mania Angus sires. Sale is conducted on-line only, through AuctionsPlus.

All enquiries:

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