



TEAM TE MANIA, CATTLE  
AT BOONA, MUMBANNAR

# TEAM TE MANIA WORKSHOP BEEFING UP YOUR PRODUCTION – AND YOUR PROFITS

TUESDAY 18 SEPTEMBER 2012, COMFORT INN GRANGE BURN, HAMILTON

## TEAM TE MANIA FIELD DAY

WEDNESDAY 19 SEPTEMBER 2012

*MORNING*

### TURNING GRASS INTO MEAT

ARDGARTAN PASTORAL COMPANY, GRASSDALE

*AFTERNOON*

### GENETICS FAST TRACK

WAVE HILLS, TAHARA WEST



**TEAM**  
**TE MANIA**  
ESTABLISHED 1995

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# PROGRAM

**TUESDAY 18 SEPTEMBER 2012**

**COMFORT INN GRANGE BURN, 142 BALLARAT ROAD, HAMILTON**

|                 |   |
|-----------------|---|
| 10.30am         | <b>Registration / Morning Tea</b>   |
| 11.00am         | <b>Welcome</b><br><b>Hamish McFarlane</b> <i>Te Mania Angus</i>   |
| 11.15am         | <b>Beef CRC's Maternal Productivity project – lessons for commercial producers</b><br><b>Associate Professor Wayne Pitchford</b> <i>University of Adelaide</i><br><br>Wayne graduated with a Bachelor of Agricultural Science (Honours) from the University of Adelaide in 1987. In 1992 he completed his PhD in Sydney at CSIRO Animal Production through the University of NSW. For the past 20 years he has been a beef genetics researcher and lecturer at the University of Adelaide and during the past seven years has been leader of the Beef CRC Maternal Productivity Program. Wayne will report recent results from intensive research herds and working with 7400 stud cows in seedstock herds. Those results will include feed efficiency as well as reproduction, growth and carcass quality. |
| 12.00 noon      | <b>Early results from the MDC Supply Chain Project</b><br><b>Wayne Upton, MSc</b> <i>Team Te Mania leader for MDC</i><br><br>Wayne will report on his work with members of the Team Te Mania progeny test group to determine how genetics, nutrition and management effect compliance with feedlot requirements and on-farm profitability.  |
| 12.30pm         | <b>Lunch</b>  |
| 1.30pm          | <b>The art of using science to choose your bull</b><br><b>Tom Gubbins</b> <i>Te Mania Angus</i><br><br>What are the strengths and weakness of your herd? Tom will discuss ways to match your genetic requirements to improve your herd with tools for breeding cattle to suit your environment and your market. Such as how much mature cow size is right for you and what is the right amount of fat?  |
| 2.00pm          | <b>But would the bull have chosen you?</b><br><b>Dr David Beggs, BVSc MVS</b> <i>Lecturer, Cattle – University of Melbourne</i><br><br>Purchasing the right bull is only the first step to reproductive success. Looking after the bull once you have chosen it is equally important. David will discuss some of the dos and don'ts regarding bull management in beef herds.  |
| 3.00pm          | <b>Afternoon Tea</b>  |
| 3.30pm          | <b>Global outlook on the beef market</b><br><b>Hamish Browning</b> <i>General Manager, Elders International Trading</i><br><br>The face of Australia's processing industry is undergoing significant – and rapid change. With majority ownership passing to some of the world's biggest players in the red meat market, what are the export implications for domestic beef producers?   |
| 4.00pm          | <b>Q&amp;A</b><br><i>Chair: Wayne Upton</i><br><br>Let's find the ultimate animal <ul style="list-style-type: none"><li>• Hamish Browning – What the international market wants</li><li>• Richard Eldershaw – What gives value to the feedlot</li><li>• Wayne Pitchford – What is most efficient</li><li>• David Beggs – What to look for</li><li>• Tom Gubbins - What the breeder has designed</li><li>• Richard McFarlane – What counts most in a commercial herd</li></ul>   |
| 4.45pm -5.15pm  | <b>Team Te Mania meeting</b>  |
| 6.30 for 7.30pm | <b>Dinner</b>   |

**WEDNESDAY 19 SEPTEMBER 2012 – MORNING  
ARDGARTAN, 3730 DARTMOOR-HAMILTON RD, GRASSDALE**

**HOSTS: HARRY AND MIN YOUNGMAN**

**TURNING GRASS INTO MEAT**

|            |   |
|------------|---|
| 9.00am     | <b>Morning tea</b>  |
| 9.20am     | <b>Introduction</b><br><b>Tom Gubbins</b> <i>Te Mania Angus</i>   |
| 9.30am     | <b>Harry Youngman</b> <i>Ardgartan Pastoral Company</i><br>Harry Youngman makes no bones about his business. If the numbers don't add up then change is made. Harry runs a big herd and his focus is all about turning grass into meat – at a profit.<br><br>The process includes his techno grazing system backed up by a biologically-based fertiliser program aimed at growing more nutritional DM.<br><br>A Team Te Mania member since 1999, Harry has been able to clearly demonstrate his disciplined approach has worked for him and he will provide the nuts and bolts of his operation to see if it may have application for you.  |
| 10.00am    | <b>Watch your Grass Grow</b><br><b>Robby Zeissig</b> <i>Agronomist</i><br><br>Robby Zeissig is an independent agronomist with over 20 years of experience. He began his career in Argentina where he oversaw establishments of up to 15,000 hectares, with multiple dairies, cattle breeding, feedlots and intensive cropping of maize, lucerne, wheat and soybean.<br><br>Having arrived in Australia 9 years ago, Robby consults for numerous dairy and beef farms in the south east of South Australia and Western Victoria. His presentation and discussion on the tour of Ardgartan will cover the grazing management / rotational grazing at Ardgartan, focussing on quality of grass over quantity, sustainable soil program - short and long term, monitoring progress with different types of tests, and the flexibility required to achieve sustainable pasture growth. |
|            | <b>Tour of Ardgartan</b>  |
| 12.00 noon | <i>Drive to Wave Hills (10 minutes)</i>   |

**WEDNESDAY 19 SEPTEMBER 2012 – AFTERNOON  
WAVE HILLS, 400 GYPSY VALLEY ROAD, TAHARA WEST**

**HOSTS: IAN, PAM AND DEVAN ROBERTSON**

**GENETICS FAST TRACK**

|         |  |
|---------|--|
| 12.30pm | <b>Lunch</b>   |
| 1.00pm  | <b>Introduction</b><br><b>Hamish McFarlane</b> <i>Te Mania Angus</i>   |
| 1.10pm  | <b>Ian Robertson</b> <i>Wave Hills</i><br><br>The Robertsons join 700 Angus breeders for a split calving in autumn and spring, with both joinings over a tight six-week period. 250-300 cows and heifers are artificially inseminated each year by Southern Cross Genetics.<br><br>In May last year Wave Hills introduced Fixed-time AI, achieving conception rates of about 75 per cent. The focus at Wave Hills is very much on fast tracking genetic excellence, which includes retaining all heifer calves, with the older cows being replaced by new generation young breeders.<br><br>The Robertsons joined Team Te Mania in 2005, and now entire breeding herd is now Te Mania Angus bloodlines. The calves at weaning are now very uniform in size and cows are ready to enter the AI program 12 weeks after calving. Any empty females are sold through the prime market, with the exception of the best first-calf heifers who may be given a second chance at the next joining. |
| 1.30pm  | <b>Maximising conception rates, and Fixed Time AI – The Artificial Breeding Revolution</b><br><b>David Plant, BAgSc (Hons)</b> <i>Southern Cross Genetics</i><br><br>The global artificial breeding industry is being revolutionized by the implementation of new synchronization protocols incorporating GnRH and Fixed Time AI. Advanced hormonal treatment of females allows the elimination of conventional heat detection programs.<br><br>Collaborative work between Southern Cross Genetics & Dr Rick Funston from the University of Nebraska in consultation with Argentinian cattle reproductive physiology specialist Dr Gabriel Bo has seen cost effective protocols developed for heifers, first calvers and mature cows here in Australia. Handling of cattle has been reduced to three yardings.<br><br>There are considerable savings on labour and time. Large scale AI programs can be implemented where up to 450 animals are inseminated in a single day.               |
|         | <b>Tour of Wave Hills</b>  |
| 4.00pm  | Finish   |



## WORKSHOP COST

\$150 Team Te Mania members  
\$200 Non-Team members

### Accommodation at Comfort Inn Grange Burn\*

\* Not incl in workshop cost, payable to Grange Burn on departure

\$115 Single room  
\$128 Double/twin room  
\$140 Triple (1 Queen, 2 singles)

Registration is essential, by 7/9/12  
No charge for attending Day 2 only

## COMFORT INN GRANGE BURN

142 Ballarat Road, Hamilton  
Ph 03. 5572 5755  
Hamilton is 300km west of Melbourne  
125km east of Mount Gambier

[www.temania.com.au](http://www.temania.com.au)

## ARDGARTAN

3730 Dartmoor-Hamilton Road  
[C187], Grassdale  
RACV Vicroads MAP 72 Ref C6  
Ardgartan is 40km west of Hamilton

## WAVE HILLS

400 Gypsy Valley Road, Tahara West  
RACV Vicroads MAP 72 Ref C5  
Wave Hills is 15km north of Ardgartan

## ENQUIRIES

Ph: Amanda McFarlane 03 5264 1606  
E: [amanda@temania.com.au](mailto:amanda@temania.com.au)



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TE MANIA**  
ESTABLISHED 1995

SUPPORTED BY:

